## State Street Preparing for Construction Brainstorming Workshop Thursday, November 09, 2006

| Concerns About Construction                       |                            |                     |  |
|---|----------------------------|---------------------|--|
| <u>Communication</u>                              | <u>Traffic</u>             | <u>Safety</u>       | Loss of Business                                   |
| Communication From UDOT to Businesses             | Traffic Congestion         | Safety Issues       | Sales Impacts                                      |
| Communication with Businesses/Customers/Employees | Traffic Flow/Speed         |                     | Patron Encouragement                               |
| Signage   |                            |                     | Losing Customers                                   |
| Communication with Contractor                     |                            |                     | No Business  |
| Communication No Surprises!                       |                            |                     | Diversion of Customers to Better Accessible        |
|   |                            |                     | Areas  |
|   |                            |                     | Lost Business                                      |
|   |                            |                     |  |
| <u>Access</u>                                     | Length of Construction     | <u>Utilities</u>    | <u>Miscellaneous</u>                               |
| Customer and Vendor Access                        | Holidays & Events          | Utility Outages     | Work double shifts and get it done in 1/2 the time |
| Traffic Flow In and Out of Business               | Start in Peak Holiday Time | Utility Disruptions | Dirt and Mess Issues                               |
| Access Closures                                   |                            |                     | Dust Control                                       |
| Lack of Access                                    |                            |                     |  |
| Parking   |                            |                     |  |
| Blocked Access                                    |                            |                     |  |
| Closed Intersections                              |                            |                     |  |

| What can businesses do to mitigate the above concerns?                            |   |  |  |
|---|---|--|--|
| Create a calling tree or business support system                                  | Work with neighboring businesseswork together   |  |  |
| Establish a rapport with construction foreperson                                  | Think of your employees   |  |  |
| Have CCC's establish contact with business community                              | People on the street handing out "party favors" to stopped traffic                                      |  |  |
| Meeting with utility company one-on-one as well as contractor                     | Conduct "block parties" to elevate traffic flow   |  |  |
| Get to know construction workers in front of your business                        | Use direct mailings and other forms of advertising to raise awareness                                   |  |  |
| Stay up-to-date with progress and communicate updates to customers                | Use local city resources to encourage local residents to support local businesses                       |  |  |
| Communicate alternate routes to your business if applicable                       | Business community collectively advertise (i.e. South Towne Auto Mall)                                  |  |  |
| Work with fellow business partners in communicating concerns                      | Proactive communication with customers  |  |  |
| Networking/call tree (businesses) contact lists from contractors, UDOT, Utilities | Customer incentives   |  |  |
| Referring complaints/resource to commuters  | Positive outlook for employees to communicate to business guests (focus on end result to stay positive) |  |  |
| Send out a customer mailing to show good access points to business                | Employee incentives/rewards to eliminate their frustration  |  |  |
| Create and distribute business contact list                                       | Effective signage and advertising   |  |  |
| Partner with other businesses to keep customers informed (i.e. flyers)            | Relaxing of sign ordinances   |  |  |
| Define alternate routes   | Create own signage for access (promotions)  |  |  |
| Left turn access  | Group promotion   |  |  |
| Promotions/special "deals"  | Street walking Thank you  |  |  |
| Loyalty Programs  | Additional promotions   |  |  |
| Construction Bucks  | Customer appreciation programs  |  |  |
| Flyers/Communicate with patrons   | Extend hours to accommodate construction delays   |  |  |
| Extend hours make customers feel special  | Help determine where business accesses are  |  |  |
| Refer to surrounding businesses for services                                      | Construction Bus  |  |  |
| Cater to construction workers   | Free ride zone on UTA   |  |  |
| Dress up employees  | Utility Information   |  |  |
| Low cost advertising  | Utility mapInformative  |  |  |
| Frequent Diner cards  | 10% discounts   |  |  |